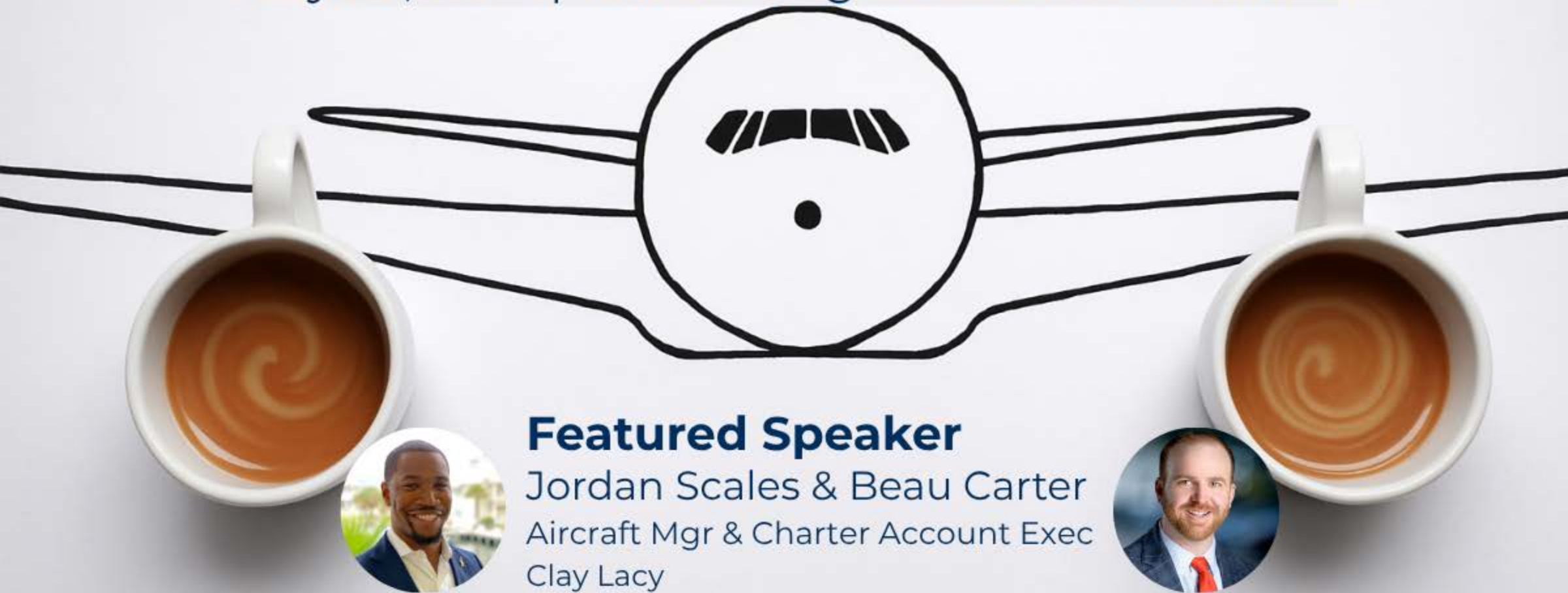


# COFFEE TALK RECAP

July 24, 2025 | "Aircraft Mgmt & Charter Demand"



## Featured Speaker

Jordan Scales & Beau Carter  
Aircraft Mgr & Charter Account Exec  
Clay Lacy



## Key Takeaways

- Overview of aircraft management services, including crew recruitment, maintenance forecasting, flight ops, and financial reconciliation. Importance of choosing the right provider for complex missions is a must!
- Charter market has stabilized post-COVID. Owners are more focused on asset protection, and charter is being used more strategically. Subscription models and data transparency are on the rise.
- Aircraft viability factors include age, cabin layout, and crew considerations. Starlink Wi-Fi is making connectivity more affordable and reliable for charter aircraft.
- Delivery gaps for new aircraft are being bridged through "dedicated use" charter/lease options. FAA delays and lack of standardization across management services remain industry pain points.



**Watch the Replay or download the presentation on our website**

**[www.aircraftresearchersgroup.com](http://www.aircraftresearchersgroup.com)**