

Altitude & Opportunity: Understanding Aircraft Management & Charter Demand



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Aircraft Manager



WORLD'S MOST EXPERIENCED OPERATOR
OF PRIVATE JETS



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WHAT IS CLAY LACY AVIATION?

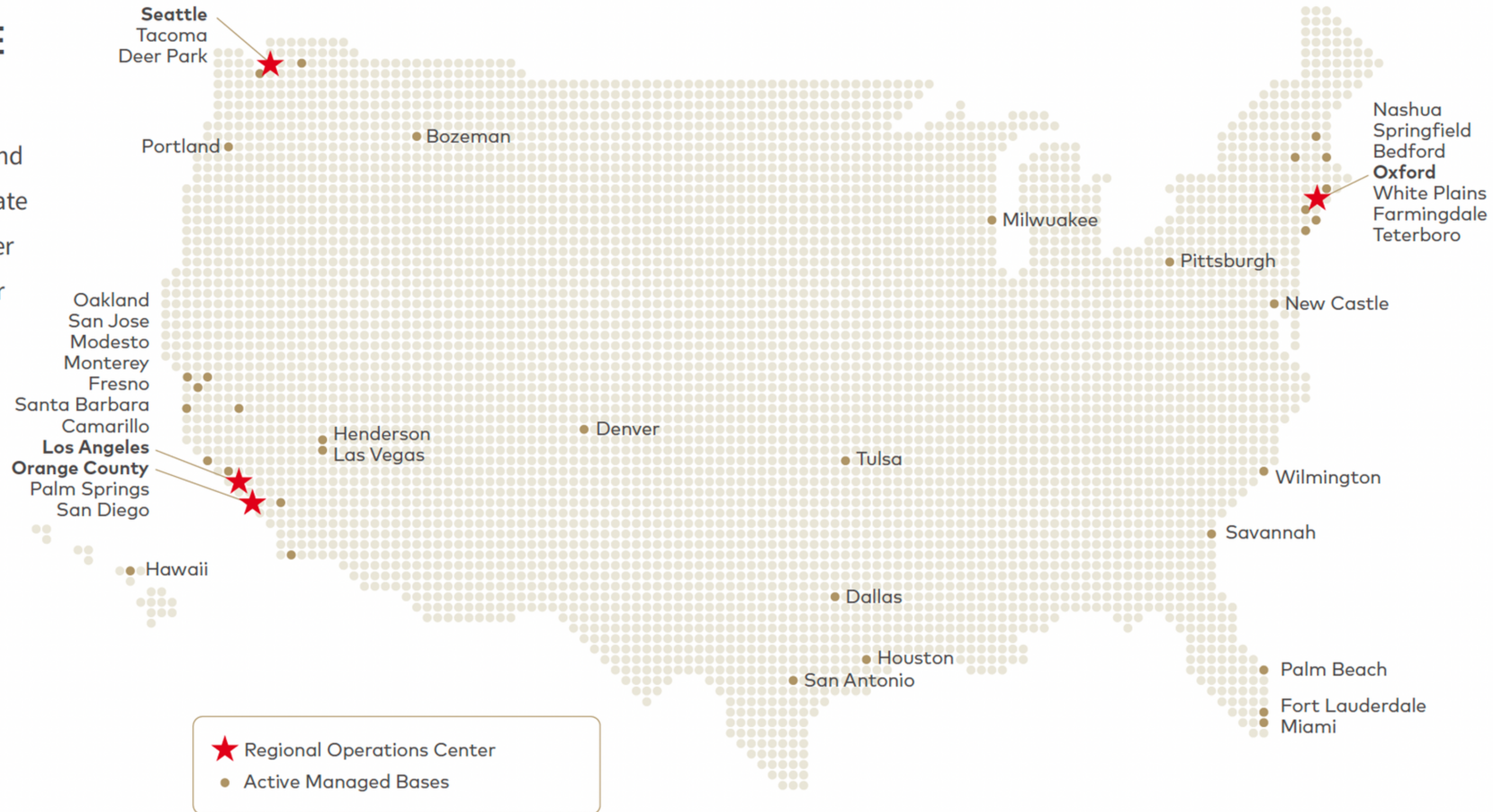
GLOBAL RESOURCES, EXPERTS BY YOUR SIDE

We have hundreds of aviation professionals throughout the U.S., supporting operations and aircraft all over the world. We deliver immediate service and support to aircraft owners whether they are based at a Regional Operation Center or their hometown.

700+
AVIATION EXPERTS

140+
BUSINESS JETS

35+
LOCATIONS





WHAT IS AIRCRAFT MANAGEMENT?

It's more than just keeping a plane airworthy
It's asset management.

Crew & Resource Management

Financial Analysis

Maintenance Management & Forecasting

Flight Coordination

Charter Services

WHAT'S NEW IN THE CHARTER MARKET?

Charter Sales - Not just order takers

Charter Operators vs. Charter
Brokers

How Aircraft Management and Charter
Sales enhance the client experience

Charter Fleet and Part 135 Crew
Management in the charter world

Owners Approval - How to manage
client and owner expectations

2025 Market Snapshot

Market Trends



THANK YOU



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