

## FROM THE COCKPIT

As we enter 2026, Aircraft Researchers Group continues to grow as a trusted, community-driven space for connection, collaboration, and shared insight. Founded in 2017, ARG was built to be more than a forum. It was created to bring people together, elevate conversation, and strengthen how this industry connects. Our Coffee Talks, launched in 2023, are one of the many ways we continue to create space for discussion. This year, our focus remains clear. Doing more for our community. Creating new ways to connect, learn, and stay ahead in an evolving market.

## MARKET RADAR

Early-year activity shows increased engagement on both the supply and transaction sides of the market. Aircraft added to the market are up **25% year-over-year**, while aircraft sold have increased **4% year-over-year**, reflecting higher overall activity levels. While new listings continue to outpace completed transactions, the persistent gap between inventory entering the market and aircraft sold suggests buyers remain selective, taking additional time to evaluate opportunities and align on pricing. Sellers are beginning to adjust expectations as competition increases and transaction timelines extend.

## MIAMI HAPPY HOUR

Heading into Miami early for NBAA? We'd love to see you.

On February 24, 2026, the evening before the NBAA Miami Regional, ARG will be hosting its first regional Happy Hour. Sponsored by Engine Assurance Program (EAP), this will be a casual opportunity for our community to connect in person before the show.

We've opened a sign-up on our website for those interested in attending, which will allow us to share updates and finalize details as they're confirmed.



Join the conversation in real time. Our ARG WhatsApp chat is where members share news, ask questions, and connect.

Date	# Added to Market	# Sold
January 1-28, 2025	81	46
January 1-28, 2026	101	48

## COFFEE TALK Q1

Our Coffee Talks continue to be a core part of how our community connects and shares insight. We're starting 2026 with a strong first session, with more conversations on the way.

**January 29th**– Chris Jordan,  
StandardAero

## ARG Directory

The ARG Directory is live!

Fill out the Google Form on our website to be included and start connecting with ARG members.

## COMMUNITY CORNER

This quarter, we are highlighting **Stephen Wood**, a longtime professional in the business aviation space with nearly 20 years at The Dyer Group. His passion for aviation was shaped early as the son of a pilot and jet owner. Stephen is also an active member of the ARG Committee, contributing his experience and perspective to help support the group's community initiatives.

Outside of work, Stephen is active in his local soccer community and is a dedicated father to two children. Whether on the field or in a hangar, Stephen approaches every role with the same level of energy, integrity, and passion.

## GET INVOLVED IN 2026

ARG is continuing to grow, and we are building new ways for our community to connect, contribute, and engage throughout the year.

From Coffee Talks and regional meetups to new initiatives launching in 2026, there are many opportunities to take part. If you or your company are interested in speaking, sponsoring, or collaborating, we would love to hear from you.

## Sponsor Spotlight

We are proud to continue our partnership with Engine Assurance Program (EAP). Their ongoing support helps make our community initiatives possible, and their commitment to insight, education, and industry collaboration aligns closely with what ARG was built to do.

