

FROM THE COCKPIT

As we move further into 2026, ARG continues to build on strong momentum across both conversations and connections. Between Coffee Talks, the ARG Directory, and the start of our in-person Happy Hours, we're seeing more of the community engaging, sharing, and continuing discussions beyond a single setting. We're looking forward to carrying that into the next quarter, with more opportunities to connect, both virtually and in person. As always, anyone interested in being part of the conversation is welcome.

WHITE PLAINS HAPPY HOUR

Heading into White Plains early for NBAA? Join us.

After a strong start in Miami, we're continuing to bring the ARG community together, this time in White Plains.

On May 19, 2026, the evening before the NBAA White Plains Regional, ARG will be hosting our second Happy Hour at **Ron Blacks Beer Hall** in White Plains. It's a chance to connect in person, continue conversations beyond the screen, and meet others across the community.



Miami Happy Hour, Feb 2026

Want to attend?
Send us an invite request.
Space will be limited.



ARG DIRECTORY



The ARG Directory continues to grow as more people across the industry look to connect beyond their immediate networks.

What started as a simple exchange of information has become a practical way to identify and reach others within the ARG community. Whether it's asking a question, making an introduction, or understanding who's active across different parts of the market, the Directory serves as a starting point.

Access is managed through the ARG website, where interested members can submit their information and receive the Directory directly.

INSIDE THE ARG WHATSAPP GROUP

Some of the best conversations in business aviation aren't happening on stage.

The ARG WhatsApp group has grown to 130+ members, and it's where a lot of the day-to-day conversation happens.

Questions get answered. Insights get shared. It's quick and helpful.

It's become an easy way to stay connected to the ARG community between events.

SPONSOR SPOTLIGHT



Global Jet Capital is a leading provider of financing solutions for business aircraft, supporting owners and operators across a wide range of transactions. Their role in the market helps drive activity across business aviation. We appreciate their continued support of ARG and our growing community.



ARG WhatsApp Group
Request Access

ARG MARKET RADAR

Pre-Owned Jet Market Shows Signs of Stabilization in Q1 2026

The pre-owned business jet market showed early signs of stabilization in Q1 2026, with steady inventory levels alongside softer transaction activity and shifting seller behavior.

Aircraft listed for sale remained essentially flat year over year, with 364 jets added in Q1 2026 compared to 365 in Q1 2025, continuing the stable supply trend following the surge in 2023.

	Q1 2025	Q1 2026	YoY Change
Added to Market	365	364	0%
Transactions	246	212	-14%
Price Reductions	200	141	-30%
Withdrawn	98	113	15%

As shown above, transaction activity declined while pricing pressure eased and withdrawals increased. Fewer deals closed despite consistent availability, and sellers appeared less willing to adjust pricing, opting instead to pull aircraft from the market.

Together, these trends point to a market in transition. Supply remains steady, but reduced deal volume and fewer price adjustments suggest a disconnect between buyer expectations and seller positioning. Rather than correcting through pricing, the market appears to be entering a period of pause.

Whether this signals the start of a more balanced environment or a temporary slowdown will depend on how demand evolves in the coming quarters.

**Data is based on 79 business jet make/models tracked by AircraftPost.*

APRIL COFFEE TALK

ARG Coffee Talk is back this month!

We'll be joined by **Stuart Illian of Bluetail** this Thursday, April 23rd, 2026 at 11am ET via Zoom to explore how digital records are shaping the way aircraft data is managed, accessed, and utilized across the market.

These sessions are designed to be open, conversational, and directly relevant to those working across business aviation.

If you're interested in joining this week's Coffee Talk, reach out for details.

There will be no May Coffee Talk as we bring the ARG community together in person at our White Plains Happy Hour during NBAA week.



GET INVOLVED

ARG is continuing to grow, and we are building new ways for our community to connect, contribute, and engage throughout the year.

From Coffee Talks and regional meetups to new initiatives launching, there are many opportunities to take part.

If you or your company are interested in speaking, sponsoring, or collaborating, we would love to hear from you.

LOOKING AHEAD

Las Vegas

October 20, 2026

NBAA-BACE

Save the date.

More details to come.